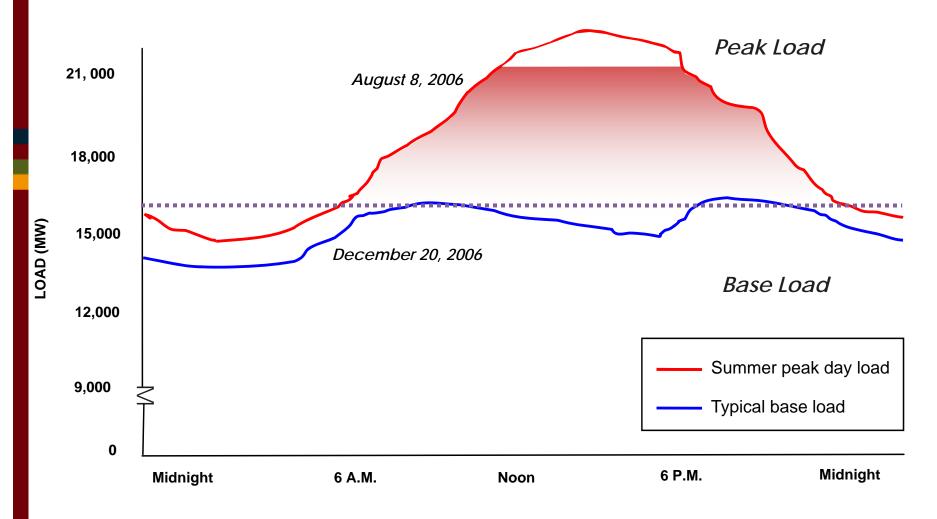




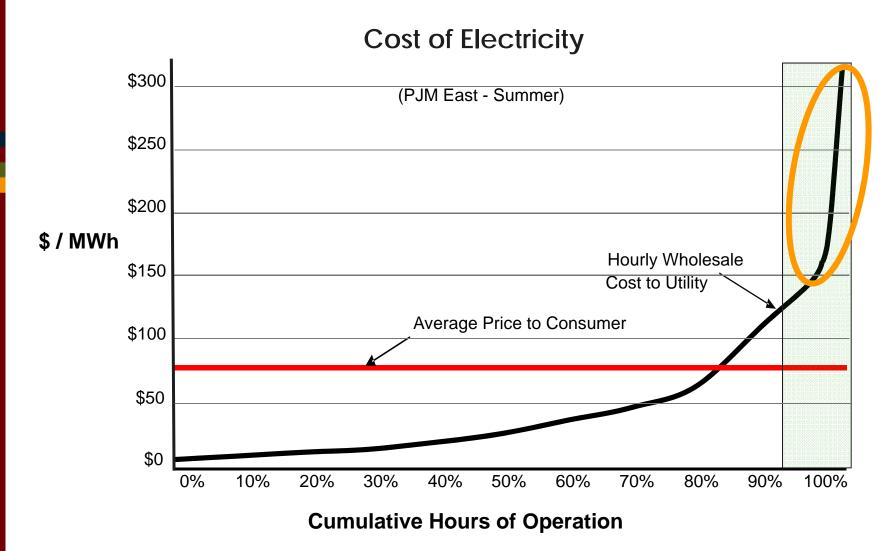
## **Electric Utility Peak Demand**



"...dangerously close to not having enough capacity." Walter Higgens, CEO, Sierra Pacific Resources



## Electric Utility Dilemma

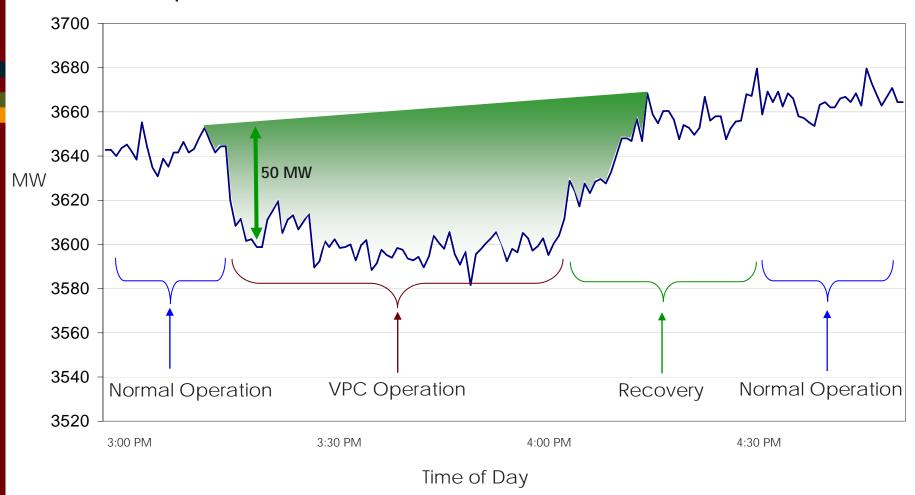


"DR Programs are the most cost effective options for reducing peak demand..." California Energy Commission 2005



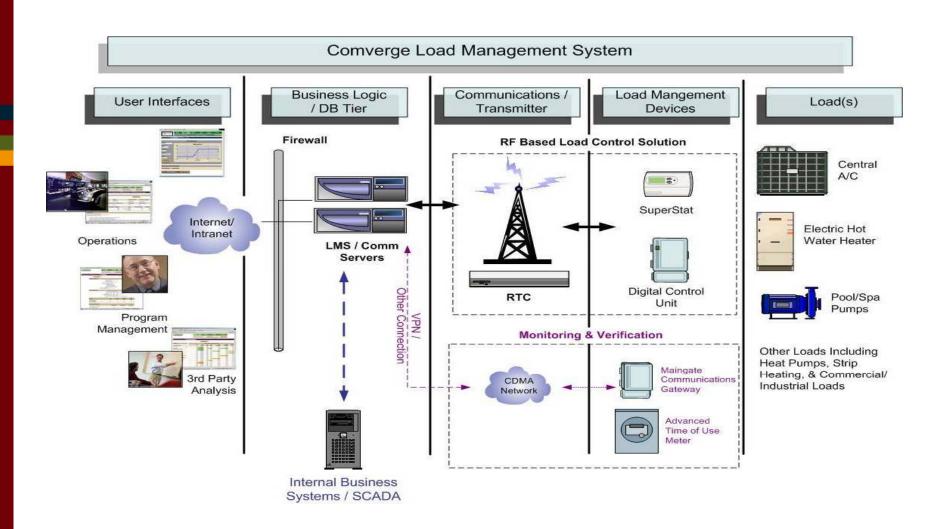
## Comverge Proven VPC Track Record

#### PacifiCorp Power Sheds Load: 50 MW in 50 Seconds





## Communication System Architecture





#### **DCU**

- Controls HVAC and/or appliances with up to 4 relay/driver outputs
- Powerful and flexible cycling strategies provides precise control of energy shed and restoration, including control of snapback (if desired)
- Intelligent Adaptive Algorithm option eliminates "free-riders" and provides increased and more consistent energy saving
- Flexible Addressing
  - Control a single device, a group of devices, or a sub-group of devices
- Fail-safe Command Architecture does not require restore command to be received
- Proven rain-proof enclosure







#### **Thermostat**

- Compatibility
  - HVAC
- Ease of Use
  - Large Backlight Display
  - Programming
  - Web Interface
- Control Operations & Effect
  - Cycling/Setback
  - Adaptive Algorithm
  - ComforTemp (temp. limit)
- Migrate-ability
  - DLC/TOU/CPP
  - AMI



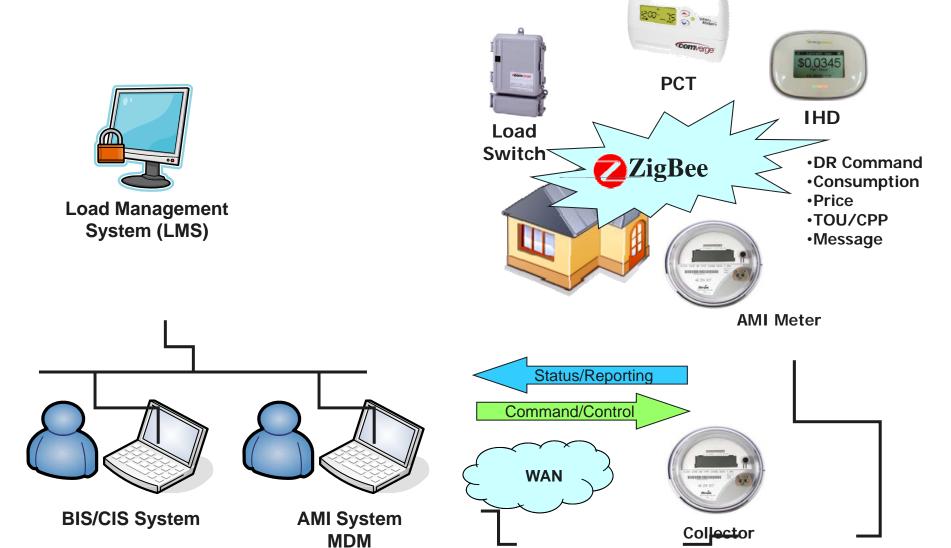
**Strategic Utility Market Partnership** 





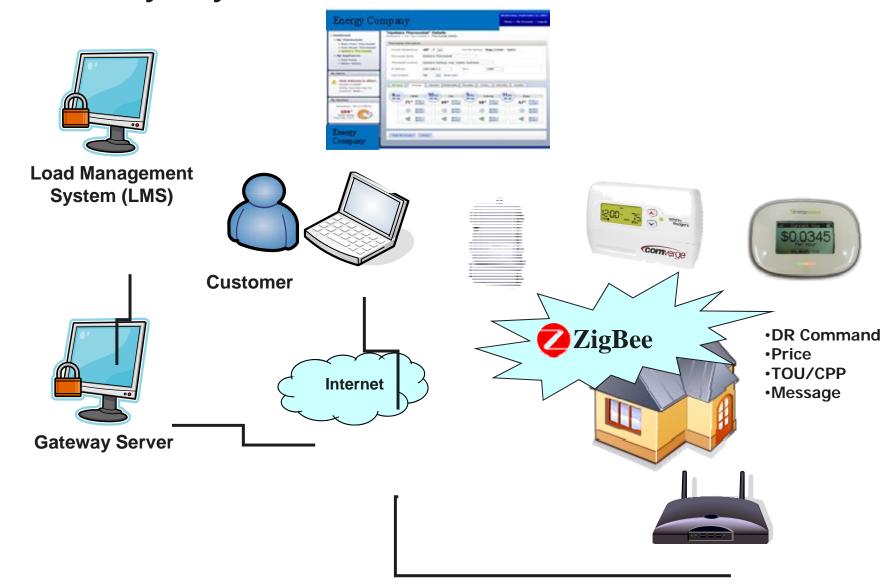


## AMI system with DR





# Gateway System





## Benefits of 2-Way AMI Integration

- Validation and confirmation of control
  - Acknowledgement of control and operation
  - Periodic heartbeat
- Unified Communication
  - Synchronize meter with DRI devices necessary for TOU/CPP or RTP programs
- Expands DRI capability
  - Expand to additional loads including customer's personal HAN devices
- Increase customer awareness through energy usage & billing information
  - In-Home Display
- Retrieve profile and diagnostic data
  - Improve control strategy
- Firmware upgrade capability



### Questions?